

DealerStar	Other DMS	Parts Features www.DealerStar.com Live demo www.DealerStar.net
√		Unlimited amount of sources with custom setup of sale accounts and pricing matrix
√		Ability to see by each part number or source each transaction and gross profit
√		Parts Dashboard that shows Gross profit, Past due tickets, sales by customer, counterperson for the setup by User Name
√		Drill down DOC to see the actual tickets/ROs that make up a gross profit line.
√		picklist
√		Master and inventory display of demand, lost sales, pending orders
√		Lost sale tracking
√		Parts history - display snapshot of inventory at the end of the month
√		Pricing matrix of parts and repair orders with a base of cost, list or trade, +/-
√		Pricing escalations by source, matrix of an amount or percentage
√		Link of matrix to customer code (for common database but customized pricing by franchise or dealership (each store can have own pricing setup.)
√		Quick Pick List for Quotes - saves your Inquiry!
√		stock#
√		Credit Limit checking - showing AR balance when ticket is opened
√		Physical inventory process with bin sheets, adjustments
√		Remote location tracking - for sales from delivery truck, QuickLube
√		Supersession and Alternate part number tracking
√		Parts kits
√		Technician notes and parts request with ability to respond
√		Core Tracking; dirty and clean cores (keeps outstanding until core is returned by technician)
√		Sell only parts for non-stocking part sales
√		Parts Catalog/Master to inventory transfer
√		Intercompany parts for transfers and inquires between dealerships
√		Fill rate report – filled from shelf and filled same day
√		Parts reports including XYZ ranking and parts management report for inventory aging
√		Parts CRM - see all parts history for a customer, add actions, see past due balances.
√		Parts CRM - List of top customers by RO, PT or both - including sales, gross profit
√		Parts CRM - Customer Value - filter by Deal salesperson, Outside salesperson, Inside parts salesperson
√		Robust report writer with one click download to Excel
√		Graphic - red if part is not on hand - green if gross profit is in range